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Meredith R. Perlman
Health Care Delivery

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Thomas O. Tiffany, Ph.D., DABCC
CEO/President
Pathology Associates Medical Laboratories, LLC
Ironbridge Campus, Building 2
611 N. Perry Street, Suite 100
Spokane, WA 99202-5011

Dear Dr. Tiffany:

There is a new participation agreement between Aetna and PAML

We at Aetna are delighted to have finalized a new updated participation agreement between Aetna and Pathology Associates Medical Laboratories, LLC, offering Aetna members access to expanded outreach laboratory testing service sites throughout Washington.

Aetna Network Market Head, Phillip J. Haas says, "We are pleased to be working with Pathology Associates Medical Laboratories, one of the region's leading reference laboratories. Our new agreement leverages PAML's lab capabilities and reinforces the strong interest Aetna and PAML have in enhancing physician relationships through accessible network-participating laboratory options."

We believe the new agreement effective January 1, 2010 reflects the joint commitment of Aetna and PAML, LLC to ensure ongoing and expanded availability of quality, affordable and conveniently-located laboratory testing services to Aetna members in Washington.

An important component of the Agreement, too, is the framework outlined for broadened health information systems (HIT) connectivity between Aetna and PAML, LLC. This HIT connectivity will help members and their doctors to make better-informed health care decisions.

Members will have access to claim information and lab test results through their private and secure Personal Health Record – a single, organized and convenient repository of their personal health information. And, utilizing Aetna's CareEngine® system technology, which compares clinical and lab result information with medical best practices, physicians will have alerts (Aetna Care Considerations) delivered to them electronically via Aetna's secure provider website with clinical information to assist them in member care management.

I want to recognize the special contributions of Terri Harris in working collaboratively with me to forge a new and strengthened payor/provider agreement. I very much welcome the opportunity to work with the PAML team to ensure a mutually-satisfying, long-term working relationship.

Sincerely,

Meredith R. Perlman
Aetna/Health Care Delivery